

Scoring:

0-2 Yes → You may still be okay with basic support for now.

3-6 Yes → It's time to explore a better way. Reactive IT is costing you money and peace of mind.

7+ Yes → You are the perfect fit for WaTech's proactive MSP model.

WaTech MSP Readiness Checklist

"Is It Time to Stop Treating IT Like a Headache and Start Treating It Like a Utility?"

Instructions:

Answer each question honestly. If you check 3 or more "Yes" boxes, your business is likely ready for a true Managed Service Provider like WaTech — proactive, flat-rate support that prevents problems instead of just fixing them.

1. Downtime & Productivity

- Our team loses productive time every month because systems are slow, crash, or go down.
- We've had unexpected IT outages in the last 6 months that affected customers or staff.
- Employees frequently complain about slow computers, email issues, or software problems.

2. Security & Compliance

- I worry about ransomware, data breaches, or losing sensitive client/patient information.
- We are not 100% confident our backups are tested and would work in a real disaster.
- We handle regulated data (HIPAA, PCI, client confidentiality) and need stronger protection.

3. IT Management & Support

- We don't have a dedicated IT person or our current IT person is overwhelmed.
- When something breaks, we waste time searching for someone to fix it (or pay high hourly rates).
- We have no proactive monitoring — we only find out about problems when users complain.

4. Cost & Predictability

- Our IT spending is unpredictable (surprise repair bills, emergency calls, new hardware).
- We're paying for multiple separate vendors (internet, phones, security, backups) and it's getting complicated.
- We want to scale or add remote/hybrid work but don't know the right (and affordable) way to do it.

5. Growth & Future-Proofing

- Our business is growing and technology decisions feel overwhelming.
- We need modern tools (cloud desktops, secure VoIP, better remote access) but don't have time to manage them.
- We want a strategic IT partner who understands our industry (Medical / Industrial / Professional Services) instead of just break-fix support.

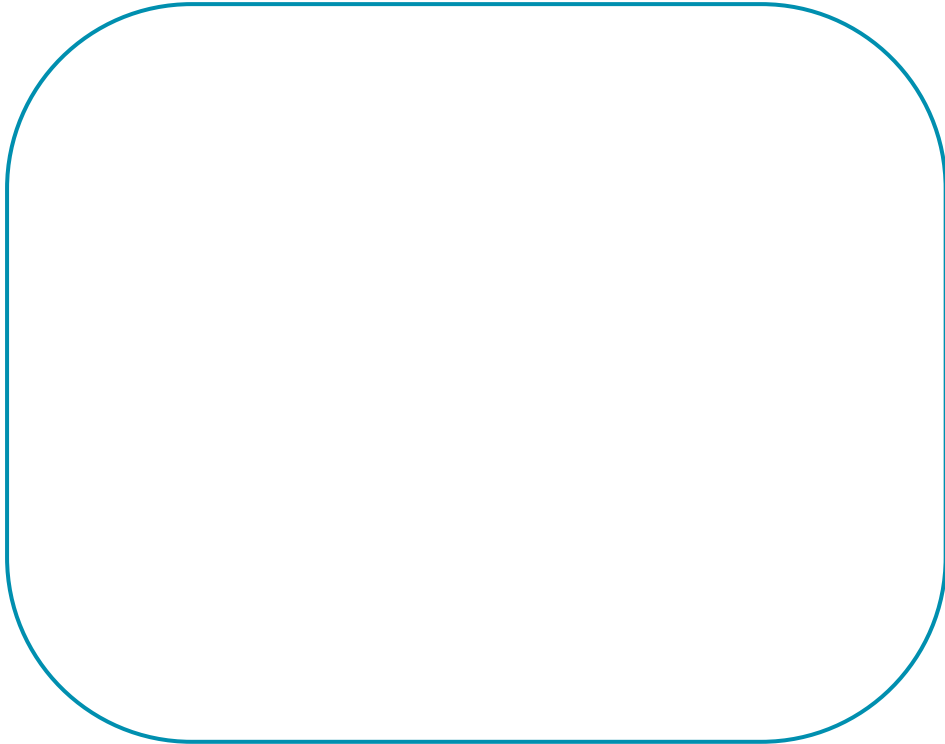
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Your Score



Ready to Make IT Simple Again?

WaTech delivers Michigan-based, proactive Managed IT Services with in-house helpdesk, Alpha Guard cybersecurity, reliable backups, and seamless integration with our VoIP and cabling — all on one predictable monthly bill. No long-term contracts. No surprises.

Next Step:

Schedule a 15-minute Discovery Call — we'll review your checklist answers and show exactly how WaTech can remove your IT friction.

Call **877-4-WaTech** or click below to book your call.